

Private Equity

Investor | Manager | Developer

Turning strategic
relationships into
successful partnerships

FENGATE



\$4B+

Total Equity
Commitments



150+

Executed
Transactions



\$20B+

Total
Asset Value



8+

Private Equity
Investments to Date



140+

Professionals

The Fengate advantage

Fengate is a leading alternative investment manager focused on infrastructure, private equity and real estate strategies.

With offices in Toronto, Houston, Vancouver, New York and Oakville, Fengate has a proven track record of successful projects and results-driven partnerships, establishing the firm as one of the most active real asset investors in North America.

The firm has been recognized as one of “Canada’s Best Managed Companies” since 2007.



PROJECT

Virgin Hotels Las Vegas

Nevada, USA

Fengate, working on behalf of the Laborers' International Union of North America's (LIUNA) Central and Eastern Canada Pension Fund, acquired the Hard Rock Hotel & Casino in Las Vegas alongside various investment partners. This dynamic partnership plans to open a revitalized property, the Virgin Hotels Las Vegas in 2020. Virgin Hotels is a lifestyle hotel brand by Virgin Group founder Sir Richard Branson, and the partnership will work together on a multi-hundred-million-dollar face lift for the property. The property will continue full service operations under the Hard Rock flag until it opens as a Virgin Hotels hotel.

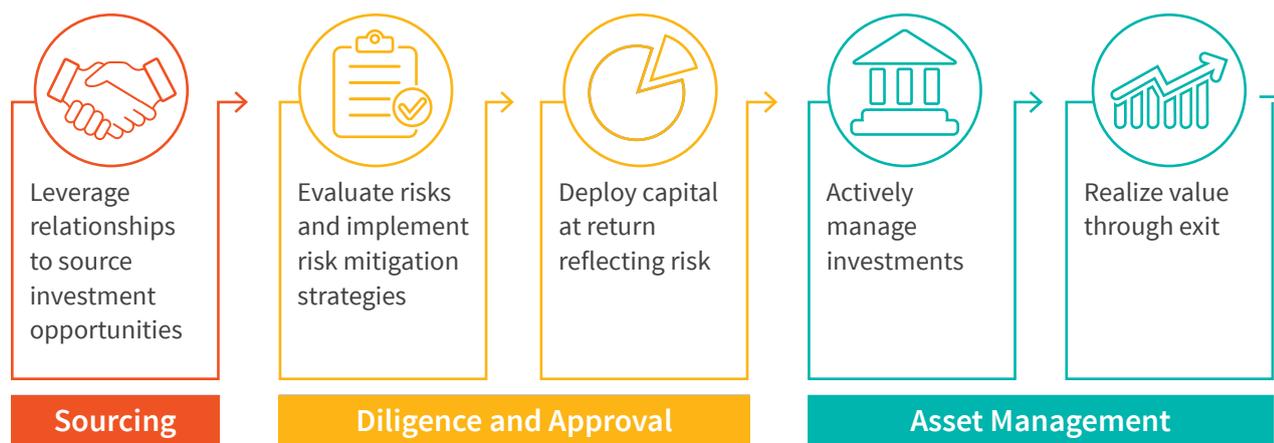






Customized long-term investment strategies

Fengate utilizes a proven investment approach, from opportunity sourcing to investment execution to investment exit. Our investment process is focused on completing detailed due diligence to ensure high quality opportunities are executed at appropriate risk-return profiles, and creating customized investment strategies to maximize value for investors.





Leading investor. **Trusted and experienced partner**

Our private equity team identifies mid-market investment opportunities across North America by proactively working with businesses, management teams and platforms to fully realize their growth potential through Fengate providing capital, strategic operational guidance, and enhanced business relationships to management teams. Fengate maintains flexibility to invest across multiple sectors.

Leveraging 40+ years of experience and relationships as an owner and operator of real assets, our proactive and carefully integrated approach enables portfolio companies to expand core businesses, upgrade technologies, make critical acquisitions and launch innovative new strategies.



Your key private equity contacts



Justin Catalano
Managing Director



Omar Khalifa
Director



Thomas Charnock
Vice President



Deian Kutev
Vice President



Ellen Li
Vice President of Finance



Andrew Oliveira
Vice President



Matthew Wheeler
Vice President

PROJECT

Seasons Retirement Communities

Ontario and Alberta, Canada

Established in 2009 by Fengate, Seasons is a Canadian company that owns and operates retirement communities in Ontario and Alberta. Seasons' management team has extensive experience in the senior housing sector and has developed a culture that provides residents with superior customer service. The Seasons differentiator is a complete focus on understanding residents and ensuring they know they are surrounded by people who genuinely care, resulting in a stellar reputation. With more than 20 operating properties and new developments underway, Seasons is working hard to bridge the gap in Canada between aging populations and the growing need for seniors housing.





 Seasons

CLARINGTON
Retirement Community

65

*All values presented in this brochure are in Canadian dollars.

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Designed and produced by Fengate. 2019.07.22

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